[Insert Dealer Logo]

Updated Calculator Tool

• The Dealer Calculator Tool has recently been updated, making it easier to pitch and sell high efficiency equipment. The Tool, which **now includes Furnaces and ACs**, allows Dealers to easily identify and compare systems that qualify for the Inflation Reduction Act's 25C Tax Credit, and use custom inputs – like pricing – to develop their selling approach. The Tool provides the Dealer with visibility to different scenarios, keeping homeowner price and Dealer profitability in mind.

• 25C Tax Credit qualifying systems are pre-populated in the Calculator Tool, saving Dealers time and energy. While this resource can help Dealers develop a sales strategy, it is not intended to be customer-facing.

The Dealer Calculator Tool and helpful videos on using the Tool are accessible through ComfortSite[™]: Marketing Center > Playbook HUB > Electrification of Heat Hub-Inflation Reduction Act Resources



